

INDIAN SCHOOL OF BUSINESS, HYDERABAD (INDIA)

Post-Graduate Programme in Management, April 2005

- Dual majors in Finance & Marketing
- Invited to present, & won 2nd position for, a research paper on *Growth Strategy for IT Companies* at IIM - Bangalore
- Won 'ITC - Mera Gaon Mera Desh' business plan competition; one of 24 teams world-wide invited to present to senior management; developed plan for a \$ 200 Million organic cotton farming opportunity
- Recommended sustainable business development opportunities to Basix, a Micro Finance Institution, as part of a joint ISB-Wharton consulting assignment. Recommendations to assist Basix in its next growth phase
- Completed Training in 6-Sigma Methodology conducted by KPMG

INDIAN INSTITUTE OF TECHNOLOGY, KANPUR (INDIA)

Bachelor of Technology, May 2000

- Major in Mechanical Engineering; one of the ten students awarded a performance-based change in Major
- Won award & seed-capital assurance for business plan on supply-chain management of educational books

Academic Achievements:

- Merit scholarship at ISB, amounting to 20% of tuition fees (INR 2,00,000)
- Merit scholarship in National Talent Search Examination, 1993; one of 375 students selected in India
- Merit scholarship from State Bank of India throughout school and college education

PROFESSIONAL EXPERIENCE**Duration:** July 2000 to April 2004 (including 17 months of international experience in Singapore, UK & USA)**Primary Roles:** Client Interface, Project Transition, Team Lead, Quality Initiatives**SAPIENT CORPORATION, Associate**

January 2002 to April 2004

- Cinergy, a US-based Energy company
 - Led a team of 4 developer to implement an IT application for managing market risk of energy assets
 - Responsible for application design & development, project plans & estimation, providing technical help
 - Coordinated the integration & testing phase of the project with a 15 member QA team; defined metrics
 - Recognized for initiative, mentoring of developers, technical knowledge & consistent on-time delivery
- Open Course Ware (OCW) initiative of Massachusetts Institute of Technology
 - Point of contact for project coordination with the business owners; transitioned project from Cambridge; owned design & development of complex technical modules; led a team of 4 engineers during support phase
 - Part of team defining & implementing QA processes on MIT-OCW so as to facilitate firm's CMM certification
 - Recognized many times for creativity & leadership; client recognition for delivery excellence & commitment
 - Project won Microsoft's *Internet Business Solution of the Year* award & received grants of over \$11 Million
- Hilton, a global Hospitality major
 - Part of a London-based team responsible for delivering Hilton's content management project
 - Owned the design & development of technically complex Software Frameworks & Admin Modules

myMCSB.COM PTE. LTD., SINGAPORE, Software Engineer

February 2001 to January 2002

- myMCSB is a technology startup in Singapore, providing enterprise solutions to small & medium sized firms
- Managed multiple modules for the enterprise application; provide technical-consulting to clients & sales team, mentored new hires; implemented rollout of application on client-site; provided after-sales support of application

WIPRO TECHNOLOGIES

July 2000 to December 2000

Successfully completed a training in Computer Science & Software Engineering

PERSONAL

- Writing; wrote articles on youth issues for a national newspaper (Hindustan Times); held editorial positions
- Studied impact of libraries on child education under mentorship of Dr. ShivaKumar (Adviser to UNICEF). Research to become the basis of \$100,000 philanthropic funding by KC Maritime (Hong Kong), to run mobile libraries in Delhi
- Organized IIT-Kanpur's cultural festival (Antaragni 1998). Raised sponsorships worth over INR 15,00,000
- Successfully organized the Office Update at Sapient in March 2002; coordinated with a 20 member team